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For Release

Protection, Preparedness, Peace of Mind

William B. Meyer Data Vault-A Unique Approach to Safeguarding Vital Media

In the ever-changing world we live and conduct business in, there are concerns that never existed only a short time ago. The heightened recognition for security is in the forefront of our thoughts. Disaster used to be an occurrence that happened to someone else, yet, now it is a potential reality one that we must think about and make plans for each and every day. In all businesses, we face with the possibility of equipment failure; sabotage; external element damage and human error. These dynamics can virtually shut down businesses for hours, days and sometimes forever and cost companies in the United States millions upon billions of dollars each year. These factors can jeopardize a company's future however, they can be virtually eliminated. A unique environment that is not only cost-efficient, but secure and free from harmful elements can safeguard your computer data, yet that data remains easily accessible and is safeguarded at all times.

The solution is to store your business data in an off-site facility with a support system that is customized to suit the needs of each individual client. Internal audit procedures, federal and state mandates require companies to have a business continuation plan which provides safe, reliable and accessible off-site data protection. Companies must plan for the unexpected. They must make every effort to provide a stable and consistent atmosphere for their records and data backup. Companies seek a certain level of comfort in dealing with a storage provider that is responsive, professional and readily available should a crisis occur. It is a critical form of insurance for survival in the corporate world.

The elements to consider when one decides to entrust their valuable data and records to be stored include:

- The level of professional service, reliability, flexibility and responsiveness offered
- The reputation and integrity of the company
- The ability and ease in contacting the company
- The approach utilized in safeguarding magnetic media
- The disaster preparedness plans employed by such a facility
- The attention to detail and accuracy
- The employment of cutting edge technology
- A facility that impervious to external elements

The Data Vault at William B. Meyer, Inc. employs a high level of sophistication and is specifically designed to provide the maximum media protection available. The vault is a state-of-the-art chamber manufactured by Firelock and provides the utmost protection available in the industry. It is constructed of high insulating ceramic fiber with magnetic shielding that blocks interference. A vapor barrier, double door construction, sealant, dual controlled locks and a self-sealing cable tray protects your valuable data from smoke, steam and heat. The fire suppression system is unparalleled and boasts synchronized smoke detectors and fire alarm and employs FM-200 extinguishing agent. The temperature and humidity are maintained at optimum levels to protect media from deterioration and are constantly monitored. The WBM Data Vault provides absolute environmental controls, ensures proper air circulation and cleans the air of dust while maintaining the vault's integrity.

The WBM Data Vault is not the only facet of premier quality in this company. Since it started 87 years ago, William B. Meyer, Inc., has grown into a regional business with nine divisions, more than 300 employees and \$40 million in revenues. WBM prides itself in its dedication to providing the most professional service available for a wide range of clients and is one of the largest transportation and storage companies in the Northeast. The sophisticated technology employed, allows William B. Meyer, Inc. to keep impeccable records, track the data stored with personalized customer service and provide a professional support staff to meet the needs of each and every client.

Whether a company requires daily, weekly, monthly or permanent storage for primary backup tapes, the service can be customized. Uniformed drivers barcode each item taken into your inventory. The drivers, then, load the items into special transport cases. The WBM vehicles are equipped with special overhead heating and cooling systems. ADT monitored security, Pinkerton security personnel on site, a tape librarian available twenty-four hours a day, seven days a week, along with the expertise of our staff complete the picture of the service provided. Due to the sensitive nature of this type of service, our clients, needless to say, get the confidentiality that they require.

Answering a need for many of our clients, the data vault concept was developed over thirty years ago and continues to grow. With locations in Stratford, CT and Bedford Hills, NY, the WBM data vault maintains the highest level of respect from our clients and ensures rapid restoration of your data should a disaster arise. Achieving a high level of professionalism with state-of-the-art technology, the WBM data vault is a jewel in the industry.